Candle cost worksheet: what does one candle cost you?

1. Supplies per candle

Item	Price paid	For how much	Used per candle	Cost per candle
Wax				
Fragrance oil				
Jar or tin, with lid				
Wick and sticker				
Labels (brand and warning)				
Packaging (box, wrap)				
Dye or additives				
Other				
Materials total				

2. Time and overhead

Minutes per candle (making, labeling, packing)	
Hourly rate you pay yourself	
Labor per candle (minutes ÷ 60 × rate)	
Overhead per candle (month's tools, testing, insurance, utilities ÷ candles made)	
Full cost per candle (materials + labor + overhead)	

3. Price and one sale

Wholesale price (full cost × ___)	
Retail price (full cost × ___)	
Shipping you charge	
Shipping you pay	
Platform and payment fees (date checked: _____)	
Profit per sale (price + shipping charged − fees − full cost − shipping paid)	